



Delivering a *World of Health and Hope.*



2015 ANNUAL REPORT

2015 By the Numbers

Thank you for another wonderful year of health and hope! Last year Supplies Over Seas:

- Shipped **11** full cargo containers with a total of **189,959** lbs. (**95** tons!) of life-saving supplies and equipment
- Served **90** medical mission teams through the SOS Medical Team Store (*7% increase over 2014*)
- Volunteers donated **16,836** hours of their time, with a value of **\$376,453!**
- Partnered with **143** hospitals, doctors offices, and other institutions that donated surplus (*30% increase over 2014*)
- Thanks to SOS donors, volunteers, and friends, we reached medically impoverished communities in over **50** countries, including the United States.
- Accepted donations of medical supplies from **428** individuals (*144% increase over 2014*)

2015 Local Impact

- Donated **17,615** lbs. to Louisville area/region nonprofits, medical/nursing schools, and animal welfare organizations (*17% increase over 2014*)
- Saved a total **305,545** lbs. of medical surplus from the landfill (*13% increase over 2014*)
- Recycled over **81,181** pounds (*206% increase over 2014*)



Medical Recycling Partners

Thank you to our Medical Recycling Partners! Supplies Over Seas partners with hospitals and others around the region. They provide usable medical surplus along with significant financial and volunteer support. SOS provides a convenient, cost-effective way for them to donate medical surplus, which supports their own green initiatives, and at the same time extends their healing missions to the poor and underserved worldwide.

Baptist Health

Baptist Health Corbin
Baptist Health Eastpoint
Baptist Health LaGrange
Baptist Health Lexington
Baptist Health Louisville
Baptist Health Madisonville
Baptist Health Paducah
Baptist Health Richmond
Hardin Memorial Health

KentuckyOne Health

Flaget Memorial Hospital
Frazier Rehab Institute
James Graham Brown Cancer Center
Jewish Hospital
KentuckyOne Primary Care

Medical Center Jewish East
Medical Center Jewish Northeast
Medical Center Jewish South
Medical Center Jewish Southwest
Our Lady of Peace
Saint Joseph East
Saint Joseph London
Saint Joseph Mount Sterling
Sts. Mary & Elizabeth Hospital
Southern Indiana Rehab Hospital
Taylor Regional Hospital
University of Louisville Hospital

Norton Healthcare

Kosair Children's Hospital
Kosair Children's Medical Center
– Brownsboro

Norton Audubon Hospital
Norton Brownsboro Hospital
Norton Cancer Institute
Norton Hospital
Norton Women's &
Kosair Children's Hospital

TriHealth

Bethesda Arrow Springs
Bethesda Butler Hospital
Bethesda North Hospital
Good Samaritan Hospital
Good Samaritan Western Ridge
TriHealth Evendale Hospital
Carroll County Hospital
CHC Bowling Green

Clark Memorial Hospital
Floyd Memorial Hospital
Harrison County Hospital
Memorial Hospital (Jasper, IN)
Murray-Calloway County Hospital
Owensboro Health Regional Hospital
Scott Memorial Hospital
St. Claire Regional Medical Center
T J Samson Community Hospital
The Medical Center at Bowling Green

Others

Cardinal Health
Medline
Owens & Minor
Rocky Mountain Logistics

Individuals who recycled surplus medical supplies with SOS are too numerous to list. For a complete list of Hospitals, Medical Institutions, Doctor's Offices and Organizations that recycled with SOS in 2015, go to www.suppliesoverseas.org

From the CEO and Chair



It is time to look back on another year of amazing progress, while at the same time look forward to the year ahead with excitement and anticipation.

SOS continues to experience a steady increase in the number of containers shipped and countries served. With continued volunteer involvement and broadening community support, this nonprofit is steadily moving toward maturity. We know it is our donors, partners, volunteers and other stakeholders that have brought us this far.

We also know we are standing on the shoulders of hundreds of donors and volunteers – physicians, nurses and so many others – who since 1993 have cared enough to get involved and try to make a difference for poor and suffering people around the world. We are grateful.

We are happy to report that we have purchased the building at 1500 Arlington Avenue; it is a much needed turning point for Supplies Over Seas to finally have a permanent location. The past 23 years have seen great strides, and the organization is now positioned for even more success.

Supplies Over Seas is still the only MSRO (Medical Surplus Recovery Organization) in a fairly sizable region – a unique community asset and hometown success story, not just for the healthcare sector but for all of Greater Louisville. Our footprint is expanding more each year across the region, as hospital partners join with us to support their own “green” initiatives to reduce medical waste while expanding their lifesaving missions across the globe.

Our mission also fits well with the Mayor’s Compassionate City movement; indeed, compassion is at the heart of what we do. Our board of directors adopted a Compassionate Louisville Resolution in 2013 that exemplifies how the SOS mission works towards a more compassionate city. In the following pages is an overview of the incredible work that goes on here every day – how the efforts of our volunteers, the ongoing support of donors large and small, and the responsible redistribution of usable medical surplus make all the difference for those who lack even the most basic medical care.

We invite you to join us, to visit and learn more, to volunteer, to support our work.

With gratitude,

Melissa Mershon
President & CEO

K. Thomas Reichard, MD
Chair, Board of Directors

OUR MISSION

Supplies Over Seas (SOS) meets **critical** healthcare needs in developing countries around the world by **recovering** and **redistributing** surplus medical supplies and equipment. SOS promotes **environmental stewardship**, partnering with hospitals and others to recover and send what would otherwise go to the landfill.

OUR VISION

To be a **first class regional medical surplus recovery organization**, promoting global health, environmental stewardship, and community awareness. SOS will do this through the efficient recovery, processing, and responsible redistribution of medical supplies and equipment to improve healthcare for the poor and underserved worldwide.

OUR COMMUNITY

SOS **relies** on the **generosity** of donors, volunteers, and friends; it receives no government funding, and accomplishes its **big** mission with a very **small** staff. SOS directly benefits **underserved people** living in **medically impoverished** communities abroad and at home by delivering necessary medical supplies and equipment to health clinics, hospitals, and other institutions. SOS matches surplus with need, connecting communities, and delivering a **world of health and hope**.



Container Shipment Program

Our Programs

SOS ships **40-foot cargo containers** filled with medical supplies and equipment to hospitals and clinics around the world. A typical container holds 6 to 8 tons of supplies and equipment conservatively valued at \$150,000 - \$350,000. The donation requested for a full, 40-foot seagoing container is \$12,500. The initiating organization is responsible for arranging and paying for shipment.



Custom Pallet Program

For groups planning large-scale projects, or for clinics and hospitals abroad in need of supplies, SOS offers **custom-packed shipments**. Depending on its contents, each pallet typically holds \$5,000 - \$15,000 worth of medical supplies and equipment. A donation of \$650 per pallet is requested. The initiating organization is responsible for arranging the shipment and paying shipping costs.



Custom Box Program

For those who cannot visit the SOS **Medical Team Store** to assemble a hand-carry, SOS packs and ships custom boxes. SOS requests a \$100 donation for supplies up to 40 pounds, and an additional \$2 per pound beyond the first 40 pounds.



Hand Carry Program

SOS's **Hand Carry Program** allows medical relief workers undertaking short-term work abroad to visit the SOS **Medical Team Store** to collect needed supplies and equipment that can be carried with them in their luggage. A donation of \$50 is requested for the first 50 pounds of supplies and equipment, and an additional donation of \$2 per pound beyond the first 50 pounds.





Volunteers

It takes **thousands** of volunteer hours to transform the surplus medical supplies and equipment that SOS recovers into the materials that deliver health and hope to communities in need. Put simply, **volunteers are the lifeblood of SOS**. SOS relies on volunteer hands in order to accomplish myriad essential functions, including: administrative support; biomedical expertise; inventory management; volunteer management; fundraising support; and, of course, sorting supplies! Pictured are just a few of the beautiful people who make SOS work.



Monday Volunteers



Moore High School Volunteers



St. Margaret Mary Band Aid Raid



Tuesday Volunteers



Humana Volunteers



U of L Bio-med with Courtney Nanny



Wednesday Volunteers



Brown-Forman Volunteers



Canaan Christian Church



Thursday Volunteers



Bellarmine University Volunteers



First Sort Volunteers



UPS Volunteers



Galen College of Nursing Volunteers



High School Volunteer Leanne-Sarah

How You Can Help

Volunteer

It takes thousands of volunteer hours to transform the supplies that are donated to SOS into the materials that serve as a life-saving solution for medically impoverished communities around the world. SOS has a small paid staff of five. As such, we rely on our volunteers in order to realize our big mission to deliver health and hope. Individuals and groups are welcome.

Donate

Supplies Over Seas depends on financial support from individuals, corporations, and foundations. We receive no government or United Way funding. SOS is a 501(c)(3) nonprofit organization, meaning all donations are tax-deductible as provided by law.

Your donation allows SOS to help make the hospitals in our region greener while delivering an average of 15 times its value worth of medical supplies and equipment to a community in need.

Donate Your Own Medical Surplus

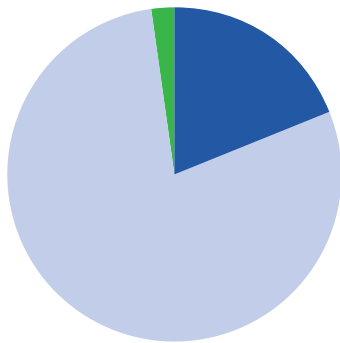
Individuals and families often have crutches, canes, wheelchairs, walkers and unused medical supplies following an illness or surgery. Don't throw them out – bring them to SOS and we will give them to someone who desperately needs them!

Visit/Tour/Meet/Invite Us to Speak

Come take a tour of the SOS warehouse! See with your own eyes how Supplies Over Seas is able to use volunteer hands in order to turn thousands of pounds of medical surplus from waste into materials that transform healthcare conditions in medically impoverished communities across the globe. Bring a friend or a group – you and your organization are welcome!

Looking for an interesting place to meet? Consider holding your meeting in our conference room. To schedule a tour or to invite us to speak to your group, please call (502)736-6360.

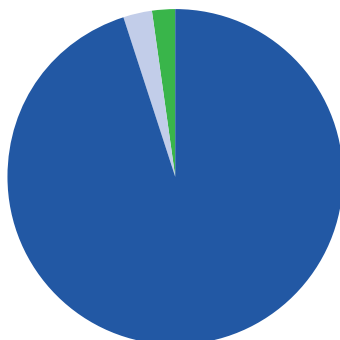
FY 2015 Financial Summary



Income

- Contributions \$541,628 **19%**
- Donated supplies & equipment \$2,271,828 **79%**
- Other income \$60,090 **2%**

Total Income: \$2,873,546



Expenses

- Program \$3,171,443 **95%**
- Management & General \$92,625 **3%**
- Fundraising \$69,509 **2%**

Total Expenses: \$3,333,577

Net Assets: \$2,535,363

(includes \$2,271,828 in donated supplies & equipment)

All figures as reported in the Audited Financial Statements for the year ended June 30, 2015.



Our Generous Donors

Gifts received July 1, 2014 through May 31, 2016

\$50,000 and up

KentuckyOne Health

\$20,000 – \$49,999

Baptist Health Louisville
Baptist Health Paducah
Brown-Forman Corp.
Gheens Foundation
Judith Petry

\$10,000 – \$19,999

Advent Hope Ministries
Assoc. of Baptists for
World Evangelism
Baptist Health Madisonville
Hardin Memorial Hospital
Augusta Brown Holland
Philanthropic Fdtn
Hosparus
Betty & David Jones
LUSH Cosmetics
Haidara Foundation
Mashindi Medical Missions
Norton Healthcare
Owensboro Health
Regional Hospital
Sisters of Charity of Nazareth
TriMedx Foundation

\$5,000 – \$9,999

Mercy Foundation
Norton Hospital Medical Staff
James Perry
Wood & Marie Hannah Fdtn

\$2,000 – \$4,999

Anonymous
Bernardine Franciscan Sisters
Dr. Timothy Brown
Mark Carter
Larry Cashen
Food for the Poor
Horizon Community Church
Joseph Hamburg
Student Society
Kentucky Division IAAP
Kentucky Foundation
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Rewards Program
Daniel Megler
Nazareth House Apostolate
Gouverneur Nixon
Allan Parnell
Cindy Phelps
Dr. Steven Smoger
Dr. George & Karin Sonnier
Water With Blessings

\$1,000 – \$1,999

Dr. David Bizot
Lynn Carrie
Jean Frazier
John Gerling
Daniel Glaser
Dr. Manuel Grimaldi
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Life Ministries
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No Other Name 71, Inc.
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Dr. Leslie Schuschke
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Terri Clark Ministries
Lesley Thomas
Mary Zappone

\$500 – \$999

Agape to the Nations
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Lelan Woodmansee
Robert Zoller

\$50 – \$499

A Critter's Chance
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Paul Adams
American College of
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Dr. John Kapalczynski

Kokou Adompreh-Fia
Nancy Anderson
Susan Applegate
Kathryn Aqua
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ATA School of Nursing
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Family Physicians Center
Dr. John Farmer
Donna Fazio
Cindy Ferree
First Baptist Church Mt. Zion
Dr. Edward Fitzgerald
Kathy Fowler
Nancy Fox
Frontline Missions/
DeHaven Baptist Church

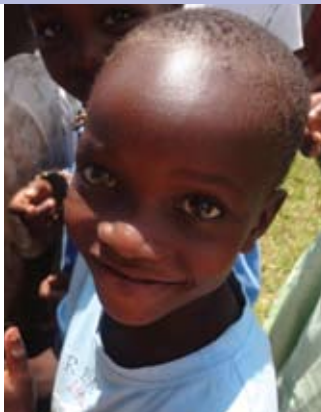
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Global Brigades WKU
Greater Louisville
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Cheryl Leathers
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Educational Foundation,
Valerie Helleman
Dr. Edward Tillett
Manny & Mary Lou Tippog
Trinity Presbyterian Women
Jean Elizabeth Tucker
U of L Paris Simulation Center
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UK Vida Volunteers, Aya Omar
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Alliance, Dr. Robert Hilgers
Dr. Tom Young
Jane Younger
Dr. Janice Yusk

Supplies Over Seas has made every effort to correctly acknowledge every donor and volunteer group. If we have made an error or missed someone, please contact the Development Office at 502-736-6360.

Countries Served



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Sharon Schuppert, Medical Team Store Manager

Karin Sonnier, Inventory Entry

Manny Tiggos, Accounting

Karen Womack, Volunteer Manager

Amy Verst, Sort Leader



Thank you to everyone who shared their photos and stories in this Annual Report.