Delivering a World of Health and Hope.
2015 By the Numbers

Thank you for another wonderful year of health and hope! Last year Supplies Over Seas:

- Shipped **11** full cargo containers with a total of **189,959 lbs.** (95 tons!) of life-saving supplies and equipment
- Served **90** medical mission teams through the SOS Medical Team Store (7% increase over 2014)
- Volunteers donated **16,836** hours of their time, with a value of **$376,453**!
- Partnered with **143** hospitals, doctors offices, and other institutions that donated surplus (30% increase over 2014)
- Thanks to SOS donors, volunteers, and friends, we reached medically impoverished communities in over **50** countries, including the United States.
- Accepted donations of medical supplies from **428** individuals (144% increase over 2014)

2015 Local Impact

- Donated **17,615 lbs.** to Louisville area/region nonprofits, medical/nursing schools, and animal welfare organizations (17% increase over 2014)
- Saved a total **305,545 lbs.** of medical surplus from the landfill (13% increase over 2014)
- Recycled over **81,181 pounds** (206% increase over 2014)

Medical Recycling Partners

Thank you to our Medical Recycling Partners! Supplies Over Seas partners with hospitals and others around the region. They provide usable medical surplus along with significant financial and volunteer support. SOS provides a convenient, cost-effective way for them to donate medical surplus, which supports their own green initiatives, and at the same time extends their healing missions to the poor and underserved worldwide.

**Baptist Health**
- Baptist Health Corbin
- Baptist Health Eastpoint
- Baptist Health LaGrange
- Baptist Health Lexington
- Baptist Health Louisville
- Baptist Health Paducah
- Baptist Health Richmond
- Hardin Memorial Health

**KentuckyOne Health**
- Flaget Memorial Hospital
- Frazier Rehab Institute
- James Graham Brown Cancer Center
- Jewish Hospital
- KentuckyOne Primary Care

**Medical Center Jewish**
- Medical Center Jewish East
- Medical Center Jewish Northeast
- Medical Center Jewish South
- Medical Center Jewish Southwest
- Our Lady of Peace
- Saint Joseph East
- Saint Joseph London
- Saint Joseph Mount Sterling
- Sts. Mary & Elizabeth Hospital
- Southern Indiana Rehab Hospital
- Taylor Regional Hospital
- University of Louisville Hospital

**Norton Healthcare**
- Kosair Children’s Hospital
- Kosair Children’s Medical Center – Brownsboro

**Norton Audubon Hospital**
- Norton Brownsboro Hospital
- Norton Cancer Institute
- Norton Hospital
- Norton Women’s & Kosair Children’s Hospital

**TriHealth**
- Bethesda Arrow Springs
- Bethesda Butler Hospital
- Bethesda North Hospital
- Good Samaritan Hospital
- Good Samaritan Western Ridge
- TriHealth Evendale Hospital

**Carroll County Hospital**
- CHC Bowling Green

**Clark Memorial Hospital**
- Floyd Memorial Hospital
- Harrison County Hospital
- Memorial Hospital (Jasper, IN)
- Murray-Calloway County Hospital
- Owensboro Health Regional Hospital
- Scott Memorial Hospital
- St. Claire Regional Medical Center
- T J Samson Community Hospital
- The Medical Center at Bowling Green

**Others**
- Cardinal Health
- Medline
- Owens & Minor
- Rocky Mountain Logistics

Individuals who recycled surplus medical supplies with SOS are to numerous to list. For a complete list of Hospitals, Medical Institutions, Doctor’s Offices and Organizations that recycled with SOS in 2015, go to www.suppliesoverseas.org
From the CEO and Chair

It is time to look back on another year of amazing progress, while at the same time look forward to the year ahead with excitement and anticipation.

SOS continues to experience a steady increase in the number of containers shipped and countries served. With continued volunteer involvement and broadening community support, this nonprofit is steadily moving toward maturity. We know it is our donors, partners, volunteers and other stakeholders that have brought us this far.

We also know we are standing on the shoulders of hundreds of donors and volunteers – physicians, nurses and so many others – who since 1993 have cared enough to get involved and try to make a difference for poor and suffering people around the world. We are grateful.

We are happy to report that we have purchased the building at 1500 Arlington Avenue; it is a much needed turning point for Supplies Over Seas to finally have a permanent location. The past 23 years have seen great strides, and the organization is now positioned for even more success.

Supplies Over Seas is still the only MSRO (Medical Surplus Recovery Organization) in a fairly sizable region – a unique community asset and hometown success story, not just for the healthcare sector but for all of Greater Louisville. Our footprint is expanding more each year across the region, as hospital partners join with us to support their own “green” initiatives to reduce medical waste while expanding their lifesaving missions across the globe.

Our mission also fits well with the Mayor’s Compassionate City movement; indeed, compassion is at the heart of what we do. Our board of directors adopted a Compassionate Louisville Resolution in 2013 that exemplifies how the SOS mission works towards a more compassionate city. In the following pages is an overview of the incredible work that goes on here every day – how the efforts of our volunteers, the ongoing support of donors large and small, and the responsible redistribution of usable medical surplus make all the difference for those who lack even the most basic medical care.

We invite you to join us, to visit and learn more, to volunteer, to support our work.

With gratitude,

Melissa Mershon
President & CEO

K. Thomas Reichard, MD
Chair, Board of Directors

OUR MISSION

Supplies Over Seas (SOS) meets critical healthcare needs in developing countries around the world by recovering and redistributing surplus medical supplies and equipment. SOS promotes environmental stewardship, partnering with hospitals and others to recover and send what would otherwise go to the landfill.

OUR VISION

To be a first class regional medical surplus recovery organization, promoting global health, environmental stewardship, and community awareness. SOS will do this through the efficient recovery, processing, and responsible redistribution of medical supplies and equipment to improve healthcare for the poor and underserved worldwide.

OUR COMMUNITY

SOS relies on the generosity of donors, volunteers, and friends; it receives no government funding, and accomplishes its big mission with a very small staff. SOS directly benefits underserved people living in medically impoverished communities abroad and at home by delivering necessary medical supplies and equipment to health clinics, hospitals, and other institutions. SOS matches surplus with need, connecting communities, and delivering a world of health and hope.
Our Programs

SOS ships **40-foot cargo containers** filled with medical supplies and equipment to hospitals and clinics around the world. A typical container holds 6 to 8 tons of supplies and equipment conservatively valued at $150,000 - $350,000. The donation requested for a full, 40-foot seagoing container is $12,500. The initiating organization is responsible for arranging and paying for shipment.

For groups planning large-scale projects, or for clinics and hospitals abroad in need of supplies, SOS offers **custom-packed shipments**. Depending on its contents, each pallet typically holds $5,000 - $15,000 worth of medical supplies and equipment. A donation of $650 per pallet is requested. The initiating organization is responsible for arranging the shipment and paying shipping costs.

For those who cannot visit the **SOS Medical Team Store** to assemble a hand-carry, SOS packs and ships custom boxes. SOS requests a $100 donation for supplies up to 40 pounds, and an additional $2 per pound beyond the first 40 pounds.

SOS’s **Hand Carry Program** allows medical relief workers undertaking short-term work abroad to visit the **SOS Medical Team Store** to collect needed supplies and equipment that can be carried with them in their luggage. A donation of $50 is requested for the first 50 pounds of supplies and equipment, and an additional $2 per pound beyond the first 50 pounds.
Volunteers

It takes thousands of volunteer hours to transform the surplus medical supplies and equipment that SOS recovers into the materials that deliver health and hope to communities in need. Put simply, volunteers are the lifeblood of SOS. SOS relies on volunteer hands in order to accomplish myriad essential functions, including: administrative support; biomedical expertise; inventory management; volunteer management; fundraising support; and, of course, sorting supplies! Pictured are just a few of the beautiful people who make SOS work.
How You Can Help

Volunteer
It takes thousands of volunteer hours to transform the supplies that are donated to SOS into the materials that serve as a life-saving solution for medically impoverished communities around the world. SOS has a small paid staff of five. As such, we rely on our volunteers in order to realize our big mission to deliver health and hope. Individuals and groups are welcome.

Donate
Supplies Over Seas depends on financial support from individuals, corporations, and foundations. We receive no government or United Way funding. SOS is a 501(c)(3) nonprofit organization, meaning all donations are tax-deductible as provided by law.

Your donation allows SOS to help make the hospitals in our region greener while delivering an average of 15 times its value worth of medical supplies and equipment to a community in need.

FY 2015 Financial Summary

Income
- Contributions $541,628 19%
- Donated supplies & equipment $2,271,828 79%
- Other income $60,090 2%

Total Income: $2,873,546

Expenses
- Program $3,171,443 95%
- Management & General $92,625 3%
- Fundraising $69,509 2%

Total Expenses: $3,333,577

Net Assets: $2,535,363 (includes $2,271,828 in donated supplies & equipment)

All figures as reported in the Audited Financial Statements for the year ended June 30, 2015.

Donate Your Own Medical Surplus
Individuals and families often have crutches, canes, wheelchairs, walkers and unused medical supplies following an illness or surgery. Don’t throw them out – bring them to SOS and we will give them to someone who desperately needs them!

Visit/Tour/Meet/Invite Us to Speak
Come take a tour of the SOS warehouse! See with your own eyes how Supplies Over Seas is able to use volunteer hands in order to turn thousands of pounds of medical surplus from waste into materials that transform healthcare conditions in medically impoverished communities across the globe. Bring a friend or a group – you and your organization are welcome!

Looking for an interesting place to meet? Consider holding your meeting in our conference room. To schedule a tour or to invite us to speak to your group, please call (502)736-6360.
Our Generous Donors
Gifts received July 1, 2014 through May 31, 2016

$50,000 and up
KentuckyOne Health

$20,000 – $49,999
Baptist Health Louisville
Baptist Health Paducah
Brown-Forman Corp.
Gheens Foundation
Judith Petry

$10,000 – $19,999
Advent Hope Ministries
Assoc. of Baptists for
World Evangelism
Baptist Health Madisonville
Hardin Memorial Hospital
Augusta Brown Holland
Philanthropic Fdn
Hosparsus
Betty & David Jones
LUSH Cosmetics

$5,000 – $9,999
Kentucky Division IAAP
Student Society
Horizon Community Church
Food for the Poor
Mark Carter
Larry Cashen
Food for the Poor
Horizon Community Church
Joseph Hambourg
Student Society

$2,000 – $4,999
Anonymous
Bernardine Franciscan Sisters
Dr. Timothy Brown
Mark Carter
Larry Cashen
KentuckyOne Health

$1,000 – $1,999
Dr. Daniel Glaser
Dr. Manuel Grimaldi
Haiti Cheri Harvest
Life Ministries
Paula Harshaw
Scott Hughes
Louisville Chapter of IAAP
Adama Mbaye
Melissa Mershon
Creighton Mershon
Stephen Mershon
Susan Miller
Morris Family Foundation
St. Mary's Academy
PEDIATRIC & Adult Prompt Care,
Dr. Abdul Haq
Nick & Alex Perry
Dr. K. Thomas Reichard
Dr. Rick Rowe
Della Rowe
St. Margaret Mary
Catholic Community
Dr. Leslie Schuschnke
Dr. Tamina Singh
Teri Clark Ministries
Lesley Thomas
Mary Zappone
$500 – $999
Agape to the Nations
Anonymous
Bellarmine University,
David Porta
Dianne Brinker
Rhonda Casey
Cull & Hayden,
Marie Alagia Cull
Richard Deats
Mary Dearing
E-Town Neurosurgery,
Dr. Thad Jackson
Dr. Larry Frick
John & Carolyn Gleason
Kunya Relief
Karen Kiemper
Jayne Laby
Liberal Community of
Kentucky & S. Indiana
Living Water Fellowship Int'l
John Marcincie
Allen Montgomery
Dr. Ingrid Osswald
Pam Raake
Tonya Robinson
Sufficiency of Scripture
Ministries, Mary Basaba
Josephine Sullivan, RN
Elizabeth C. Thomas Fund
U of L Medical Students
Dr. Norton Waterman
Patricia & Stephen Wheeler
Kenneth & Pamela Wilson
Leland Woodmansee
Robert Zoller
$50 – $499
A Critter's Chance
Berel Abrams
Paul Adams
American College of
Radiology, RAD-AID,
Dr. John Kapaclynski
Kokou Adompew-Fia
Nancy Anderson
Susan Applegate
Kathryn Aqua
Dr. Joe Arterbery
ATA School of Nursing
Lemuel & Tammy Baker
Nicole Barnes
Melissa Barnes
Randall Beaupre
Ann Beckenerney
Elizabeth Bernstrom
Lisa Bersot
Christie Bertram
Brenda Billner
Dr. Arnold Belker
Joan & Ben Blincoe, Sr.
Tracy Boggs
Jennifer Bolis
Dr. Lawrence Boram
Michael Bowling
Joan Brennan
Cecil Cooper
Dr. Nemecio Bucayu
Bradley Budrow
Dr. Chantly Burke
Lora Butcher
Carol Butler
Rajneet Buttar
Melvin & Katherine Cabbage
Tam Caldwell
Yolanda Cantu
Carmelita Monastery
of Louisville
Darrell & Jane Casada
Martha Castillo
Nikki & Jarrod Christian
Ann & Stewart Cobb
Family Fund
Community Fdnn of S. Indiana
Community Health
Charities
Computershare
Dr. John Condie
Peggy Cooper
Dr. Beth Cox
Thomas & Leslie Cox
Judith Craig
Sharon Davenport
Susan Deas, EdD, RN
Joseph & Heather Dawson
Dr. Ronald Devore
Delta Dental of KY
Kenneth Doane
Elizabethans Physicians for
Women, Dr. David Hamilton
Jackeline Ellis
Mark Evans
Family Physicians Center
Dr. John Farmer
Donna Fazio
Cindy Ferree
First Baptist Church Mt. Zion
Dr. Edward Fitzgerald
Kathy Fowler
Nancy Fox
Frontline Missions/
DeHaven Baptist Church
Larry Fuller
Funding Executives of
Metro Louisville
Saleem George, Jr.
Deborah Gerdes
Anna Glaser
Global Brigades WKU
Greater Louisville
Medical Society
Amy Hadley
Alex Hamilton
Michelle Hamilton
Harambee Health Center
Hardin Memorial Hospital
Medical & Dental Staff
Fredric & Mary Ellen Harned
Karen Harper
Benjamin Harris
Dr. James Harty
Healing the Children
Carol Hebel
Linda Henkel
Jean & Robert Hicks
Andrea Higgins
Highview Baptist Church
Andrea Hiler
Dr. Charles Hobelmann
Dr. Steven Hodge
Mary Holden
Melissa Holland
JoEllen Holtman
Patricia Holtzappre
Holy Cross High School
Carolyn Hood, RN
Susan Howington
Mark & Lisa Huber
Jennifer & Robert Hughes
Bill & Becky Hunemunick
Jury Hart
Dr. Frank Hutchins
Trung Hyuhn
Elaine Jacob
Margaret & Jeffrey Jammer
Jefferson Co. Chapter AAFP
William & Ann Jessse
Angela Jones
Shelby Jordan
Tori Karenbauer
Dr. Virginia Keneey
Terry Keown
Keystone Accounting
Solutions, David Elks
Francesca Kinger
Dr. Steven Kleeman
Knights of Columbus
Assumption Council
Laura Kraemer
Roberta Krehbiel
Dr. James Kuhns
Doug Lark
Janice Larsen
Dr. Gerald & Kristine Larson
Cheryl Leathers
Cathleen & David Lee
Dr. Ronald Levine
Mary Lidtke
Life Builders Ministries Int'l,
Dr. Emmanuel Oggunyemi
Pat Linck
Dotti & Bob Lockhart
Stanley & Judy Logan
Louisville Brewing Co.
Louisville Calvary Church
of the Nazarene
Macedonia Baptist Church
Margie Marci
Martin Mark
Barbara Mayer
Leah McClay
Dr. Martha McCoy
Patricia McEachron
Carol & Fred Meirose
Donna Melioan
Dr. James Merrell
Kathryn Mershon
Dugan Mershon
Dr. Idliko Mikos
Deborah Montgomery
Stephen Motey
mPower Approach
Willton Murphy
National Christian
Foundation, Kentucky
Dr. Nicholas Nickl
Emily Nolan
Mary Norris
Nurture to Nature Wildlife
Kim Nuss
Oak Park Baptist Church,
Joshua & Angeline Page
Joyce Ogunti
Antonio Ortiz
Oxford Louisville
Diana Pantalos
Beshah Pawelos
Mark Pfeifer
Dr. Hiram Polk, Jr.
Minette Polsgrove
Barbie & Ralph Porter
Fred & Mary Kay Posey,
Walking in Love Ministries
Pristine Economic Adventures,
Nathan Taylor Erickson
Ottonel Puerto
Olena Pysareva
Rebecca Radtke
Tammie Ramsey
RecoverCare
Regent Investment
Management
Mary Mershon Resort
Reviereer Consulting
Cynthia & Ronald Rigby
Dr. Benjamin & Violeta Rigor
Kay Roberts
Ellen Robertson
Dr. Charles Rodgers
Mary Romelfanger
Dr. John Roth
Tara Rowland
Rosella Rudd
Linda Runden
Betsy Sauer
Sharon Schuppert, RN
Rosie Scott
Erin Semeny
Carol & Charles Severs
Caftin Shaw
Monica Shaw
Troy Shelton
Dave Sheppard
Dr. Kenny Short
Dr. Roger Short
Marguerite Shulhater
John Sims
Dr. Tina Shuster
Lauren Smith
Dr. William Smock
South Fork Baptist Church
Spalding University
Paulette Sparks
Blake Sparks
St. Francis in the Fields
Episcopal Church,
Rev. Dr. John D. Koch, Jr.
St. William Church
Pamela Steffen
George Stewart
Patricia Stocker
Scott Strouse
David & Lauren Swin
Margaret Taylor
Teach to Transform,
Betty McRight
Sarah Temple
Jeanne Teter
Tibetan Children’s
Educational Foundation,
Vella Hellenman
Dr. Edward Tillet
Manny & Mary Lou Tipgos
Triesty Presbyterian Women
Jean Elizabeth Tucker
U of L Pans Simulation Center
U of L School of Nursing
Max & Parr Underwood
Tom Ujeci
UK Vida Volunteers, Aya Omar
Rodney Vinegar
Regina Wagner
Jeff Wallace
Elizabeth Wallfing
Thomas Waskevich
Perrin Weant
Mark David White
Rosie Webusch
James Willhe
Barbara Williams
Dr. Frank Williams, Jr.
Katherine Wheating
Dr. Lynn & Karen Womack
Amelia Womack
Women’s Global Cancer
Alliance, Dr. Robert Hiliger
Tom Young
Jane Younger
Dr. Janice Yusk

Supplies Over Seas has made every effort to correctly acknowledge every donor and volunteer group. If we have made an error or missed someone, please contact the Development Office at 502-736-6360.
Thank you to everyone who shared their photos and stories in this Annual Report.

Countries Served

Board of Directors
K. Thomas Reichard, MD, Chair
Mark Carter, CPA, Passport Health Plan
Larry Cashen, JD, Wyatt, Tarrant & Combs
Susan Davis, EdD, RN, Bellarmine University
Richard Deats, MBA, UPS Airlines
James Perry, Brown-Forman Corporation
Allen Montgomery, JD, Norton Healthcare
William Smock, MD, Louisville Metro Police Dept.
Rodney Vinegar, Veritas Performance Group
Mary Zappone, MBA, Service Champ

Staff
Melissa Mershon, President & CEO
Tim Tomes, Director of Development & Communications
Karen Crook, Operations Lead
Billy Bilyeu, Warehouse Associate
Courtney Smith, Program Coordinator

Staff Volunteers
Tami Caldwell, IT
Amy Jordan, Operations Specialist
Karen Klempner, Office Assistant
Jayne Labes, Grant Writer
Sharon Schuppert, Medical Team Store Manager
Karin Sonnier, Inventory Entry
Manny Tipgos, Accounting
Karen Womack, Volunteer Manager
Amy Verst, Sort Leader